Insurance Journal's Top 20 Agency Partnerships

Ranked by Total 2022 P/C Revenue



2023 Rank	Agency Partnership	2022 Total P/C Revenue	2022 Other than P/C Revenue	2022 Total P/C Premium Written	2022 Other than P/C Premium	No. of Employees
1	FirstChoice, a MarshBerry Company	\$1,866,913,378	\$293,418,287	\$13,523,229,890	\$5,514,112,914	24
2	SIAA	\$1,680,625,349	-	\$12,651,555,997	-	21,490
3	Keystone Insurers Group Inc.	\$646,794,502	\$82,700,955	\$5,108,961,310	\$1,371,686,088	228
4	Renaissance	\$573,177,837	-	\$4,189,939,673	-	180
5	The Agency Collective	\$521,635,067	-	\$3,548,537,871	\$245,263	15
6	SecureRisk LLC	\$479,843,020	\$43,326,402	\$3,318,041,607	\$522,400,780	10
7	Indium	\$389,807,487	\$368,050	\$2,600,000,000	-	25
8	The Iroquois Group	\$361,942,578	\$35,000	\$2,694,507,580	-	84
9	Combined Agents of America LLC	\$254,879,904	\$59,077,562	\$2,198,667,073	\$226,438,745	6
10	Smart Choice	\$224,847,000	\$7,502,000	\$1,674,710,000	\$105,906,000	82
11	Pacific Interstate Insurance Brokers	\$132,840,000	-	\$820,000,000	-	10
12	Brightway Insurance	\$109,700,000	\$4,700,000	\$947,600,000	\$25,800,000	350
13	GreatFlorida Insurance	\$94,215,500	\$245,000	\$691,251,310	\$2,581,400	350
14	Insurors Group LLC	\$89,200,000	\$13,000,000	\$580,000,000	\$113,000,000	238
15	Insurance Associates of America	\$73,388,419	\$3,245,667	\$553,898,115	\$26,655,141	26
16	Fiesta Auto Insurance	\$66,652,043	-	\$236,839,632	-	690
17	The Insurance Alliance Network	\$44,254,324	-	\$318,509,526	-	287
18	PacWest Alliance Insurance Services Inc.	\$31,549,700	\$3,120,300	\$242,515,013	\$23,984,279	300
19	SBMP Insurance Group	\$30,859,180	\$443,670	\$213,025,266	\$14,789,000	1
20	United Agencies Inc.	\$25,000,000	\$3,000,000	\$206,215,000	\$75,000,000	200

Editor's Note: List includes networks, aggregators, clusters, and franchise groups. Employee count for these groups does not necessarily include all affiliates responsible for total revenue.



www.keystoneinsgrp.com (800) 416-5498